

European Offices Sales - March 2016

12/08/2016 09:18

Bonus	< 5	7.5%
	>=5	10%

European Office	Sales Representatives	Products Sold	Average Sales	Cost Price (€)	Selling Price (€)	Total Cost Price	Total Selling Price	Bonus	Net Profit
<i>Germany</i>	52	240	4.6	95	195	22800	46800	3510	€ 20,490
<i>France</i>	38	180	4.7	95	195	17100	35100	2632.5	€ 15,368
<i>Czech Republic</i>	19	90	4.7	80	180	7200	16200	1215	€ 7,785
<i>U.K.</i>	46	220	4.8	80	180	17600	39600	2970	€ 19,030
<i>Spain</i>	14	68	4.9	80	180	5440	12240	918	€ 5,882
<i>Denmark</i>	24	120	5.0	80	180	9600	21600	2160	€ 9,840
<i>Sweden</i>	18	92	5.1	80	180	7360	16560	1656	€ 7,544
<i>Netherlands</i>	12	62	5.2	85	170	5270	10540	1054	€ 4,216
<i>Austria</i>	15	80	5.3	80	180	6400	14400	1440	€ 6,560
<i>Portugal</i>	27	145	5.4	80	180	11600	26100	2610	€ 11,890
<i>Ireland</i>	24	130	5.4	80	180	10400	23400	2340	€ 10,660
<i>Belgium</i>	20	110	5.5	80	170	8800	18700	1870	€ 8,030
<i>Italy</i>	20	112	5.6	80	180	8960	20160	2016	€ 9,184
						€ 138,530	€ 301,400	€ 26,392	€ 136,479

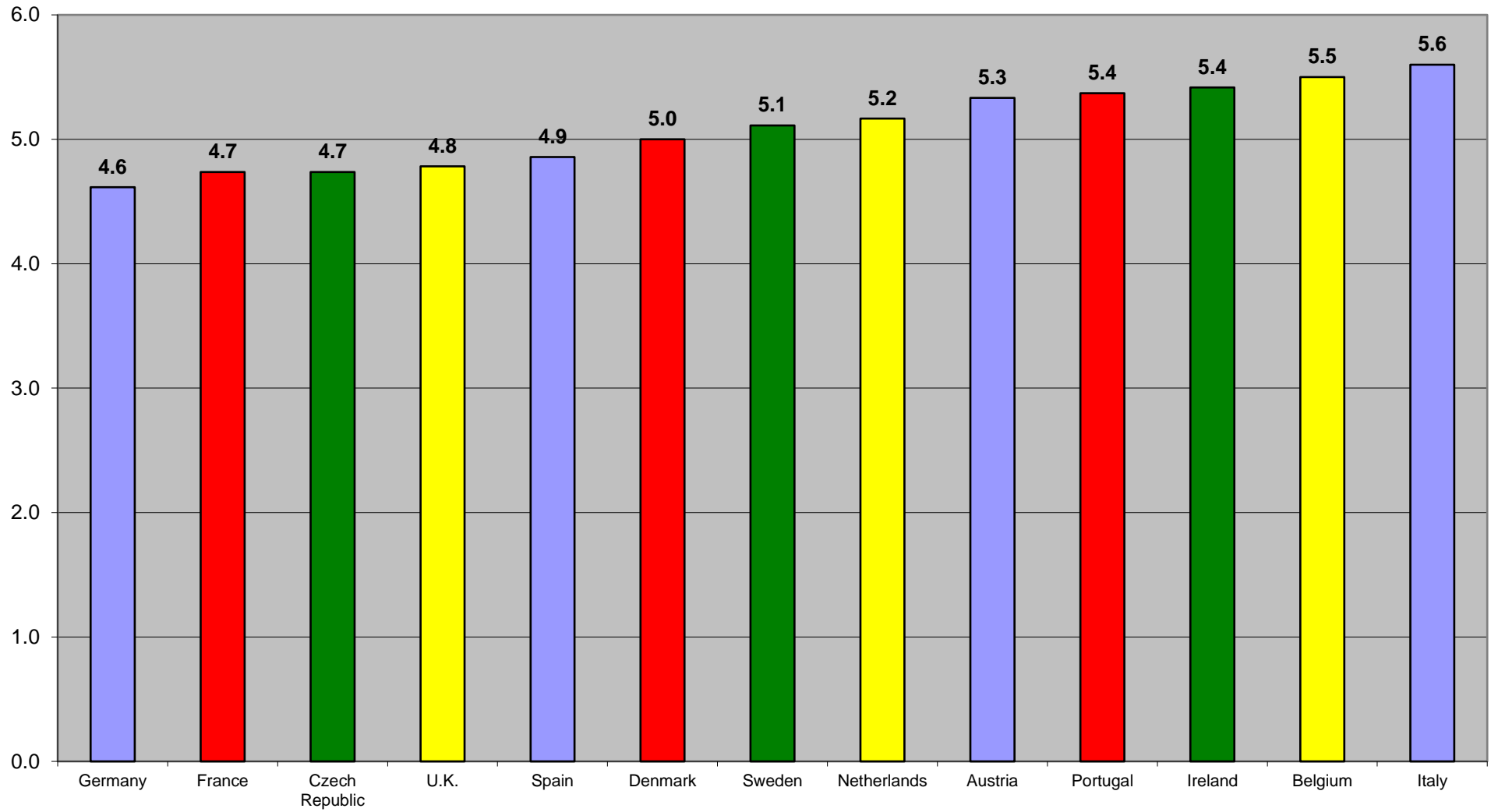
European Offices Sales - April 2016

12/08/2016 09:18

Bonus	< 5	7.5%
	>=5	10%

European Office	Sales Representatives	Products Sold	Average Sales	Cost Price (€)	Selling Price (€)	Total Cost Price	Total Selling Price	Bonus	Net Profit
<i>U.K.</i>	46	121	2.6	80	180	9680	21780	1633.5	€ 10,467
<i>Germany</i>	52	220	4.2	95	195	20900	42900	3217.5	€ 18,783
<i>France</i>	38	170	4.5	95	195	16150	33150	2486.3	€ 14,514
<i>Czech Republic</i>	19	88	4.6	80	180	7040	15840	1188	€ 7,612
<i>Denmark</i>	24	112	4.7	80	180	8960	20160	1512	€ 9,688
<i>Spain</i>	14	70	5.0	80	180	5600	12600	1260	€ 5,740
<i>Sweden</i>	18	90	5.0	80	180	7200	16200	1620	€ 7,380
<i>Ireland</i>	24	120	5.0	80	180	9600	21600	2160	€ 9,840
<i>Belgium</i>	20	100	5.0	80	170	8000	17000	1700	€ 7,300
<i>Austria</i>	15	79	5.3	80	180	6320	14220	1422	€ 6,478
<i>Portugal</i>	27	143	5.3	80	180	11440	25740	2574	€ 11,726
<i>Italy</i>	20	108	5.4	80	180	8640	19440	1944	€ 8,856
<i>Netherlands</i>	12	65	5.4	85	170	5525	11050	1105	€ 4,420
						€ 125,055	€ 271,680	€ 23,822	€ 122,803

Average Branch Sales - March 2016



Totals

Total Cost Price	€ 263,585
Total Selling Price	€ 573,080
Maximum Products Sold	240
Average Products Sold	120.6

European Offices Sales - March 2011 Formulae

European Office	Sales Representatives	Products Sold	Average Sales	Cost Price (€)	Selling Price (€)	Total Cost Price	Total Selling Price	Bonus	Net Profit
Bonus	< 5	0.075						=NOW()	
	>=5	0.1							
<i>Germany</i>	52	240	=C7/B7	95	195	=C7*E7	=C7*F7	=IF(D7<5,H7*\$C\$: =H7-(G7+I7)	
<i>France</i>	38	180	=C8/B8	95	195	=C8*E8	=C8*F8	=IF(D8<5,H8*\$C\$: =H8-(G8+I8)	
<i>Czech Republic</i>	19	90	=C9/B9	80	180	=C9*E9	=C9*F9	=IF(D9<5,H9*\$C\$: =H9-(G9+I9)	
<i>U.K.</i>	46	220	=C10/B10	80	180	=C10*E10	=C10*F10	=IF(D10<5,H10*\$C\$: =H10-(G10+I10)	
<i>Spain</i>	14	68	=C11/B11	80	180	=C11*E11	=C11*F11	=IF(D11<5,H11*\$C\$: =H11-(G11+I11)	
<i>Denmark</i>	24	120	=C12/B12	80	180	=C12*E12	=C12*F12	=IF(D12<5,H12*\$C\$: =H12-(G12+I12)	
<i>Sweden</i>	18	92	=C13/B13	80	180	=C13*E13	=C13*F13	=IF(D13<5,H13*\$C\$: =H13-(G13+I13)	
<i>Netherlands</i>	12	62	=C14/B14	85	170	=C14*E14	=C14*F14	=IF(D14<5,H14*\$C\$: =H14-(G14+I14)	
<i>Austria</i>	15	80	=C15/B15	80	180	=C15*E15	=C15*F15	=IF(D15<5,H15*\$C\$: =H15-(G15+I15)	
<i>Portugal</i>	27	145	=C16/B16	80	180	=C16*E16	=C16*F16	=IF(D16<5,H16*\$C\$: =H16-(G16+I16)	
<i>Ireland</i>	24	130	=C17/B17	80	180	=C17*E17	=C17*F17	=IF(D17<5,H17*\$C\$: =H17-(G17+I17)	
<i>Belgium</i>	20	110	=C18/B18	80	170	=C18*E18	=C18*F18	=IF(D18<5,H18*\$C\$: =H18-(G18+I18)	
<i>Italy</i>	20	112	=C19/B19	80	180	=C19*E19	=C19*F19	=IF(D19<5,H19*\$C\$: =H19-(G19+I19)	
						=SUM(G7:G19)	=SUM(H7:H19)	=SUM(I7:I19)	=SUM(J7:J19)